

# the manifest

Spring 06

marine travel news from  
the marine travel company

## Intro

Firstly, may I welcome you to the first addition of our regular marine travel newsletter under our new name of **the marine travel company**. For more information about our company and our services you can now visit our new website at [www.themarinetravel.co.uk](http://www.themarinetravel.co.uk).

I would also like to welcome three additional new members of staff who have joined our team in March

Jo Henderson joins Dianne Brown in our accounts team and we now have Luisa and Kimberley who are training to join our reservations and ticketing department in Canterbury.

## Marine Fare Eligibility & Sales Pack

Just a quick reminder that you can download both a marine fares eligibility information page and our full sales pack from our new website.

## Marine fares update Malev and Asiana

We are very pleased to announce that we have now been able to attain two new marine fare contracts with Malev Hungarian Airlines and Asiana based in Korea.

Both airlines have some really competitive fares; Malev fares to and from and within Eastern Europe are about the lowest in the market place with good rates from Zagreb, Dubrovnik, Split, Constanta, Odessa and many more.

Asiana are offering the lowest fares from London and Frankfurt to Korean cities, as well as offering very excellent rates Trans Pacific. Asiana in addition are also offering marine fares for the Japan / Korea routes in addition to purely Korean domestic travel.

## US Airways

Have commenced three new European services from Stockholm, Lisbon and Milan to their US hub. More new routes are planned in the future. On a marine fare front, US Airways are offering good rates for US to the Caribbean.

## British Airways

The new marine fares programme has just been launched and is still extremely competitive with some of the lowest European fares in the marketplace. The biggest chance to this years contract is the introduction of many more purely domestic routes. Especially between The Shetlands, Orkneys and the mainland.

## Cathay Pacific

Since the last newsletter they have now reduced many routes to be more competitive. Especially within the FE.

## Royal Jordanian

We can now book, ticket and indeed have special contract air fares with RJ to Iraq including Baghdad and Basrah via Amman, where flights do not connect on the same day RJ provide free accommodation in Amman.

## VLM

The new VLM contract now includes low fares on their new route between London City and the Isle of Man.

## LOT Polish

LO has reduced even further some its fares between the UK and Poland. We are delighted to one of the few agents in the UK to have this contract. E-Tickets will shortly be available.

## Finnair

A new marine programme is now out with AY and I am pleased to see that they are now much more competitive especially from Scandinavia to European points. AY are also introducing a new route Helsinki to Nagoya which I know will be of great interest to a few customers.

## Qantas

The new Qantas programme has been released which includes some special low fares between the UK and Melbourne, as well as introducing fares on many more Pacific routes.

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